

HIGHLIGHTS OF THE DAY

Market summary

	VNINDEX	HNXINDEX
Close	997.56	108.93
Change (%)	0.84%	0.98%
Volume (mn)	163.69	39.82
Value (VNDbn)	3429.00	646.00
Gainers	148	89
Losers	128	86
Unchanged	105	204

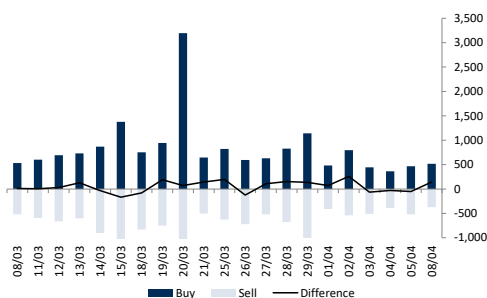
VNINDEX Intraday



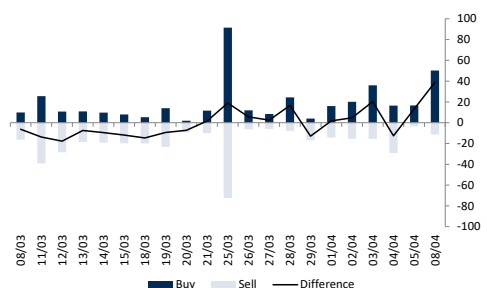
HNXINDEX Intraday



Foreigners' transaction on HSX (VNDbn)



Foreigners' transaction on HSX (VNDbn)



The market saw a gain with liquidity rebounding to the average of 2019. Foreign investors turned net buyers, and the market breadth was positive.

On the HSX, the positive movements of the world oil prices helped petroleum stocks like GAS (+3.1%) and PLX (+2%) gain from early session. VCB (+2.3%) and VHM (+2.2%) also made a breakthrough in the second half of the session, contributing mainly to the increase of main indexes. On the other side, the pair of VJC (-2%) and HDB (-1.2%) continued being sold strongly by foreign investors, posing the most negative influence on the market. Most of the remaining shares were not significantly changed. VN30 basket had 15 gainers and 10 losers. The HNX was more positive as all largest cap stocks gained like ACB (+2%) PVS (+4.9%) SHB (+2.7%)...

Regarding sectors, petroleum stocks GAS, PVS, PVD, PVB, PVC, PXS, PVT, PLX... continued to attract strong cash flow and led the market throughout the session. The strong gaining momentum of the market in the afternoon also spread to many other sectors like securities (VND, VCI, HCM, CTS, SSI), real estate and construction (HDG, LCG, LHG, HBC, NBB, SCR, NLG, NVL...)

On the Derivative stock market, all four contracts surged more strongly than the VN30 index. The average distance between contracts with VN30 Index is narrowed, lower from 11.75 to 19.55 points. Liquidity inched up to below the 2019 average.

Liquidity in the banking system cooled down in the trading week from April 01 to April 05, with interbank interest rates plunging for all terms, and SBV net withdrawal from the market. Specifically, by the end of April 05 trading session, the overnight term, 1-week term, and 2-week term rates closed at 3.742% (-0.258% wow); 3.8% (-0.233%); and 3.817% (-0.25%) respectively.

In open market operations (OMOs), both bill selling and Reverse Repos were still continued. In Reverse Repos, credit institutions only absorbed VND196 billion out of VND1000 billion offered by the SBV, and there was VND1,635 billion due in this channel. Meanwhile in the SBV-bill selling channel, there was VND17 trillion newly issued, while there was VND4,900 billion bills to due. As a result, the SBV has withdrawn VND 13.54 trillion from the market via OMOs last week.

In the primary bond market, the State Treasury successfully mobilized VND1,550/4,750 billion of Government bonds offered with the total winning volume at 15-year term, winning interest rates at 5.06%/year, +6bps.

In the foreign currency market from April 1 to April 5, the central exchange rate was adjusted sharply by the State Bank through the sessions, however, by the end of April 5, the central exchange rate was listed at VND 22,988/USD, 8 dong more than that in the previous week. The interbank and unofficial rates continued to fluctuate slightly last week with trading volume of about VND 23,200/ USD, unchanged from the previous week.

In market 1, deposit rates were still high at 5.0-5.5%/year with terms of less than 6 months; 5.5-7.8%/year for 6 - 12 months; and 6.4% - 8%/year for over 12 months. Banks pushing deposit rates to a high level given stable liquidity on the

system showed strong demand for capital mobilization to meet the requirements of short-term capital for medium and long-term loans.

This week, we think that interbank interest rates will continue to dip to around 3.5%, while exchange rates are still stable.

Long-term national credit rating for Vietnam was upgraded from "BB-" to "BB" with "stable" prospects, and short-term credit rating for Vietnam was at "B" level, according to the newly updated report by international credit rating agency Standard & Poors (S&P) on April 5. This is the first S&P's national credit promotion decision for Vietnam for the first time in 9 years of maintaining the "BB-" rating (since December 2010). Last year, other leading credit rating agencies such as Moody's and Fitch Ratings also increased the national credit rating for Vietnam.

In the Published report of credit ratings, coherent and significant improvements in macro-economic status and political stability have proved the remarkable institutional reforms. The "stable" prospects showed that S&P expected Vietnam economy to maintain its quick expanding momentum with improvements in policy making to support credit rating upgrades. Vietnam Government socio-economic development plans in recent years have showed clear policy determination to effectively improve macro-economic state and curb inflation. With business environment strongly improved, the attraction of more capital flows through FDI and FII has enhanced the credit upgrade. Thus, the positive ranking results of the above large organizations will be an important factor to attract foreign investment into Vietnam, especially in the stock market.

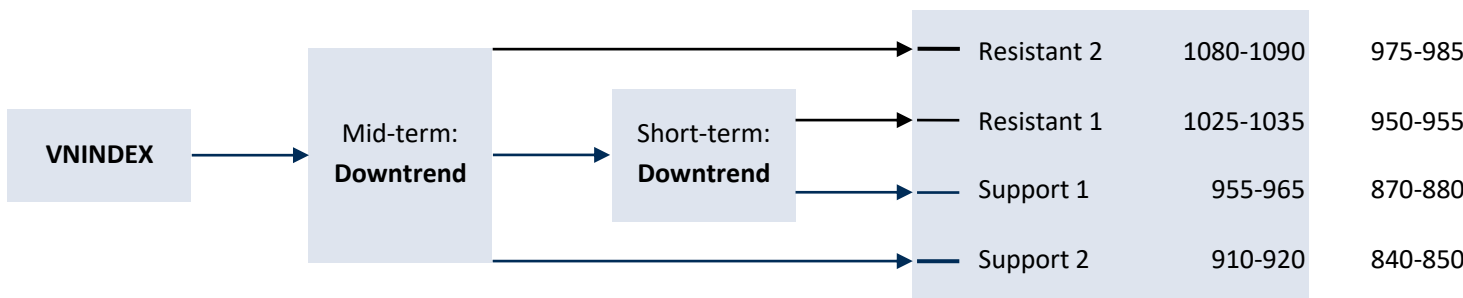
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INVESTMENT VIEWPOINTS AND STRATEGIES

VNINDEX



Market Trend



Investment Viewpoint

The market gained with liquidity slightly rebounding thanks to the main support from banking and petroleum stocks. The divergence stayed strong, while the increase in the market was mainly contributed by the market largest cap stocks such as GAS VCB VHM...

Technically, the recent leading stocks in the uptrend of the market were close to the short-term resistance zone. The risk of a sudden declining session due to narrow-fluctuating market and prolonged low liquidity has not been decreased yet. Investors are advised not to buy new stocks and make use of intraday upswings to reduce short-term positions that were previously bought.

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INVESTMENT PORTFOLIO RECOMMENDATIONS

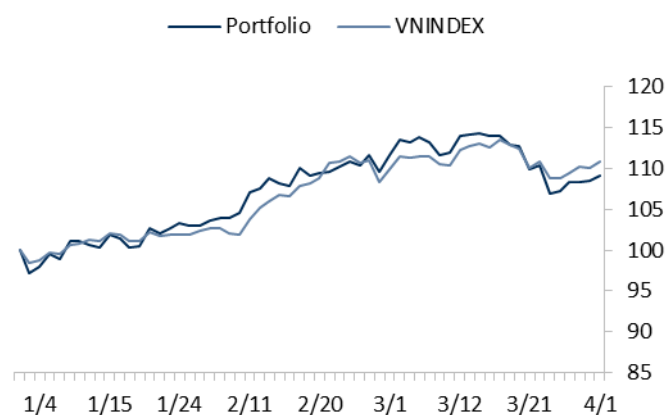
Investment Note

(1) The portfolio for mid-term investment (3-month at least) or may be flexible depending on the market movement.

(2) Profit taking threshold is +30% and cutting loss level is -15%.

(3) The fixed proportion of stocks in the portfolio is 100% (the proportion of each stock is equal) to make a comparison with VNINDEX. Investors should consider the general market trend to have a good proportion allocation and risk management.

Portfolio's performance vs VNINDEX



Stocks	Date of recommendation	Closing price	Daily returns	Accumulative returns	Main investment catalysts
PNJ	22/03/2019	101.3	0.8%	0.8%	<ul style="list-style-type: none"> Jewelry retail sales has witnessed a high growth as the number and value of the purchase orders increased. In 2018, PNJ jewelry retail sales surged 41%, supported by the estimated increase of 34% in the number of transactions and 5% gain in the average purchase value. Given the advantage of the available customer base, the segment of watches and accessories of PNJ is strong enough to be successful as the watch market in Vietnam has no large distribution enterprise despite gaining high value. Watches are expected to account for 5% of total revenue gained from PNJ contracts in 2022. The negative operating cash flow of PNJ in the previous years is resulted from the store system expansion, and the inventory increase. It is expected that PNJ will have a positive operating cash flow from 2019.
BMP	05/03/2019	49.9	1.8%	-6.0%	<ul style="list-style-type: none"> The current price of BMP stocks is quite attractive as BMP is the leading company in plastic pipe industry, with healthy financial status, sales policy with the most attractive 15% discount on the market, and stable dividend payment history. After two consecutive years of decreasing profit, BMP profit is expected to rebound in 2019 thanks to a slight increase in production (+6%) and profit margin (+0.6%) given that the prices of PVC compound manufacturing input materials are lower than the 2018 average. Besides, the direct competitor HSG no longer has many promotion policies as before due to its own difficulties. Export potential to Thailand and the support of managing shareholder Nawa Plastic is a favorable factor for long-term

					prospects of BMP business operation.
TCB	03/04/2019	25.25	-0.6%	-5.1%	<ul style="list-style-type: none"> ▪ Operating effectiveness has been continuously improved, which helped the bank to be ranked at the top group in 2018. TCB achieved this success thanks to the strategic value chain of Vingroup - Masan - Vietnam Airlines ecosystem combined with the economic growth oriented by export, consumption and real estate investment. ▪ The bank is currently the pioneer in some core business segments: Market share ranking No.1 in mortgage loans; advisory and brokerage involved in corporate bonds; bancassurance fee; ranking at the top in transaction banking growth. Effective operating model and dynamic BOM are the premise for the current result. ▪ Strong capital base, guaranteed asset quality and the viable strategy are the foundation for TCB to keep its growth momentum in 2019.
KBC	23/01/2019	15.1	0.0%	8.6%	<ul style="list-style-type: none"> ▪ FDI from Korea, Taiwan, and Japan – mainly absorbed by industrial plants has been rising sharply thanks to the shift of factories' location from China to Vietnam. ▪ The demand for industrial land lease in KBC strongly increased in 2018-2019. In 2019, the area for lease is forecast to be 120 ha (+14% yoy), in which there is 70 ha of Quang Chau Industrial Plant and 30 ha of Nam Son Hap Linh Industrial Plant. ▪ Gross profit margin still stays high – with the average of 58% in 2018-2019. ▪ Phuc Ninh Urban Area Project may gain VND1,000 billion of revenue 2019. Profit margin may reach 75%. ▪ Lower the number of long-term loans. Loan/equity ratio is 28%. ▪ Industrial plant projects of affiliated companies in Hue, Da Nang will be the attractive point to investors in the long-term after Northern industrial plants run out of land source in the next 2-3 years.
MBB	18/12/2018	22.35	0.9%	8.8%	<ul style="list-style-type: none"> ▪ NOII to continue gaining traction in 2019. The current strong NFI from insurance services was mainly driven by the non-life segment through Military Insurance Corporation (MIC). ▪ A strong CASA ratio and increasing retail book (ex MCredit) are drivers for continuous NIM expansion. We believe NIM has headroom to expand from its current high level of 4.5%, given the CASA ratio will remain at a high level and the loan yield gap between ACB and MBB has been closing since 2014. Though funding costs could inch up related to valuable papers issuance in 2019F, we expect it to still be managed below 4% due to its current strong CASA ratio.

					<ul style="list-style-type: none"> ▪ MCredit is still finding its feet but funding advantage increases odds of success. We believe MCredit can triple its loan book in 2018 from a low base, contributing ~1.8% to the consolidated book. Half of MCredit's current funding comes from Shinsei and thus provides significant flexibility in chasing market share in the key cash loan market.
DXG	15/11/2018	23.15	-0.6%	-6.8%	<ul style="list-style-type: none"> ▪ The close-loop business model creates competitive advantage and solid fundamental for DXG. The effectiveness of brokerage sector strongly supports project development sector and generates stable cashflows. ▪ The current landbank is sufficient for the next five years of development. The right product segment orientation gives DXG opportunities. ▪ Profits from LDG's projects might generate extraordinary profit for DXG.
REE	11/10/2018	32.55	0.6%	-0.5%	<ul style="list-style-type: none"> ▪ In 2019, profit will likely increase by 9%-10% due to the dramatic rebound of electromechanical segment (58%) compared to the low basic level in 2018. This is achieved thanks to REE provisions, the positive growth of 37% in office for lease segment, and successful operation of E-town Central. ▪ Profit growth in the long term is maintained thanks to new M&A deals (in electricity and real estate segment). ▪ With expected EPS in 2018 at VND5,500/share, REE is comparatively low with ROE reaching 18,6%.
FPT	6/9/2018	47.8	0.0%	10.9%	<ul style="list-style-type: none"> ▪ Software processing which is the main force of software development segment has been thriving in most of the key markets - Japan, United States, Asia Pacific, European. ▪ The acquisition of Intellinet in the U.S allows FPT to provide strategic package IT services to customers, especially in digital transformation projects. ▪ FPT profit is forecast to maintain growth rate at over 20% until 2020. With the forecast EPS in 2018 of VND3,500/share, FPT shares are traded at attractive P/E.
GMD	22/8/2018	26.7	-1.1%	10.3%	<ul style="list-style-type: none"> ▪ Potential business growth is the key driver for the bounce back of stocks, combining with the divestment of real estate projects or information about VIG divestment at the company. ▪ Increase of expected return; attractive long-term valuation. The operation of Nam Dinh Vu Phase 1 project will be the driving force for revenue growth in 2019-2020. The project has increased GMD's handling capacity from 1,250,000 teus to 2,000,000 teus, a rise by 60%. According to the plan, the occupancy rate for 2019 is 80% and 100% in 2020. ▪ Logistic profit will grow with a support from CJ Logistics.

With the deeper involvement of CJ Logistic, the management expects to bring better growth motivations for the logistics sector.

PVS	15/8/2018	23.5	4.9%	36.6%
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- Stock price has started to recover after a dramatic and prolonged decline.
- The price is still low compared to the potential for recovery and growth as the major projects of the oil and gas industry has officially kicked off such as Block B - O Mon, Su Tu Trang phase 2, petrochemical complex Long Son.
- In case that oil price rallies and stays at over USD60/barrel, higher than the average breakeven point of Vietnam at about USD55/barrel, the launch of these projects is only a matter of time.

MONEY FLOW TRACKING AND RIGHTS EXERCISE

Sector Performance in the day

Top 5 best performers	Change	Major stocks in sector
Oil Equipment & Services	4.50%	PVS PVD PVC PVB...
Plastics	4.10%	AAA RDP DAG HII...
Gas Distribution	3.00%	GAS PGD PGS PGC...
Tires	1.80%	DRC CSM SRC
Marine Transportation	1.60%	PVT VTO VIP GSP...
Top 5 worst performers	Change	Major stocks in sector
Technology & Hardware Equipmen	-1.10%	SAM ELC ST8 POT...
General Mining	-1.40%	KSB HGM BMC BKC...
Containers & Packaging	-2.10%	INN SVI MCP VBC...
Tile & Paving Materials	-2.20%	VCS VGC CVT VIT...
Automobiles	-3.30%	TCH SVC HHS HAX...

Top 5 largest net buying/selling stocks by foreign investors

Ticker	Exchange	hold by foreigner	remaining room	Net buying value
MSN	HSX	40.33%	100,880,844	50,376,120,000
VCB	HSX	23.71%	233,205,596	40,878,270,000
PLX	HSX	11.30%	112,608,350	21,140,930,000
VNM	HSX	59.33%	708,264,526	19,336,790,000
PVD	HSX	22.32%	102,247,462	18,751,270,000
Ticker	Exchange	hold by foreigner	remaining room	Net selling value
HDB	HSX	3.13%	41,072,805	-7,655,520,000
YEG	HSX	54.22%	18,441,920	-8,252,730,000
PVT	HSX	33.20%	44,479,040	-8,818,730,000
POW	HSX	14.88%	799,109,659	-9,478,110,000
VJC	HSX	21.07%	48,373,335	-26,377,210,000

Sector Performance in the week

Top 5 best performers	Change	Major stocks in sector
Oil Equipment & Services	11.10%	PVS PVD PVC PVB...
Cement	6.90%	HT1 BCC BTS HOM...
Gas Distribution	6.10%	GAS PGD PGS PGC...
Plastics	5.40%	AAA RDP DAG HII...
Software & Computer Services	5.20%	FPT CMG SGT CMT...
Top 5 worst performers	Change	Major stocks in sector
Food Products	-0.40%	VNM MSN SBT KDC...
Heavy Construction	-0.40%	CTD VCG CII HBC...
General Mining	-0.60%	KSB HGM BMC BKC...
Containers & Packaging	-0.80%	INN SVI MCP VBC...
Automobiles	-0.80%	TCH SVC HHS HAX...

Sector Performance in the month

Top 5 best performers	Change	Major stocks in sector
Forestry	22.70%	TTF DLG GTA
Plastics	11.00%	AAA RDP DAG HII...
Oil Equipment & Services	10.20%	PVS PVD PVC PVB...
Rubber	9.10%	PHR DPR TRC HRC...
Software & Computer Services	7.70%	FPT CMG SGT CMT...
Top 5 worst performers	Change	Major stocks in sector
Automobiles	-1.80%	TCH SVC HHS HAX...
General Mining	-2.50%	KSB HGM BMC BKC...
Investment Services	-2.70%	SSI VCI HCM VND...
Electronic & Electrical Equipments	-3.20%	GEX LGC CAV PAC...
Steel	-3.50%	HPG HSG NKG POM...

Rights exercise in the next 5 trading days

Ticker	Exchange code	Ex-date	Record Date	Exercise Date	Events	Exercise Rate
XHC	UPCOM	09/04/2019	10/04/2019	19/04/2019	Cash dividends	VND500/share
TCS	HNX	09/04/2019	10/04/2019	24/04/2019	Cash dividends	VND1000/share
CMS	HNX	09/04/2019	10/04/2019	24/04/2019	Cash dividends	VND500/share
RAL	HsX	09/04/2019	10/04/2019	29/04/2019	Cash dividends	VND2500/share
ANV	HNX	11/04/2019	12/04/2019	28/06/2019	Cash dividends	VND1200/share
NDN	HNX	12/04/2019	16/04/2019	26/04/2019	Cash dividends	VND600/share
SGC	HNX	12/04/2019	16/04/2019	26/04/2019	Cash dividends	VND1500/share
DBC	HNX	12/04/2019	16/04/2019		Share dividends	Ratio 100:10
NHT	UPCOM	16/04/2019	17/04/2019		Share dividends	Ratio 100:50
TBB	UPCOM	16/04/2019	17/04/2019	03/05/2019	Cash dividends	VND400/share
BWA	UPCOM	17/04/2019	18/04/2019	06/05/2019	Cash dividends	VND700/share

(Source: HSX, HNX, KBSV)

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